

# WE EXIST TO MINIMIZE CANCER HEALTH DISPARITIES





# ANNUAL IMPACT REPORT 2024

November 1, 2023 to October 31, 2024

# LETTER FROM OUR **FOUNDERS**

Dear Friends and Supporters,

As we reflect on the past year at Binaytara, we are overwhelmed with gratitude for the incredible impact your generosity has made. Together, we are minimizing cancer health disparities and creating a world where access to quality cancer care is within everyone's reach.

This year has been one of sustained growth, filled with milestones that were only possible because of your steadfast support.

Education has remained at the heart of our work. This year, we are proud to have offered countless hours of continuing education (CE)—many at no cost—ensuring that financial barriers do not hinder professional growth. Our conferences remain our flagship program service and have reached thousands of healthcare professionals, providing the latest in cancer care. 2024 also marked the exciting launch of OncoBlast, our gaming app that provides free CME credits for hematology/oncology professions through accredited courses.





We also began our Perspectives in Global Health Lecture Series, which brings leaders in global health together to share best practices and foster innovation in cancer care around the world.

Our global oncology programs have continued to thrive, with more than 65% of our patients in Nepal being women—a testament to our commitment to addressing gender disparities in healthcare. Our weekly multidisciplinary tumor boards are enabling healthcare professionals to exchange knowledge and deliver patient-centered care, extending the reach of our mission far beyond borders.

We reached a monumental goal this year as the local government in Nepal approved our building design for a 200-bed cancer hospital in Janakpur. This comprehensive cancer center will be a beacon of hope for thousands, especially women and underserved communities who bear a disproportionate burden of cancer. Local and national government departments have joined hands with us, working with our team to transform cancer care in Nepal.

This year also marked significant progress in advocacy, partnerships, and research. In February, we entered a five-year agreement with Nepal's Social Welfare Council to advance healthcare initiatives, and we have strengthened partnerships with organizations like the Rose International Fund for Children. Our advocacy efforts have included policy debates on crucial health issues, and we have provided researchers opportunities for oral and abstract poster presentations at our conferences.

Your support has fueled these successes, but our journey is far from over. We invite you to deepen your engagement with Binaytara by contributing to our programs, volunteering, or sharing our mission with others. Every action you take helps bring us closer to a world where everyone has better access to the cancer care they deserve.

Thank you for believing in our vision and being an integral part of our story. Together, we are making an impact in the fight against cancer.

With deepest gratitude,

**Dr. Binay Shah**President and

Co-Founder

Tara Shah

Executive Director and Co-Founder

# PROGRAM IMPACT IN 2024



53

CME activities, including conferences and virtual courses provided across 16 states and online



1,835

hematology/oncology healthcare professionals trained across multiple specialties



4,739

CME credits earned by our conference attendees, enhancing their practice to improve outcomes for cancer patients

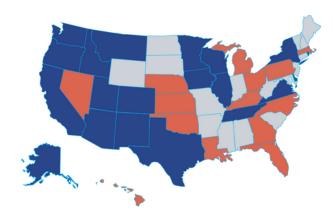
## **OUR IMPACT**

# CONTINUING EDUCATION PROGRAMS

Binaytara is committed to strengthening the knowledge and skills of healthcare professionals through Continuing Education (CE). Our education programs bring the latest advancements in cancer care to hematology/oncology healthcare practitioners to improve access to cutting-edge research and treatment strategies.

#### 2024 Milestones

- Hosted 39 CME-accredited conferences that brought together leading experts in hematology/oncology to provide comprehensive reviews of current and emerging strategies for managing cancers.
- Launched OncoBlast, a first of its kind CME/MOC-accredited gaming app tailored for oncology professionals, making continuous learning both engaging and convenient.
- Published our International Journal for Cancer Care & Delivery, providing a platform for cutting-edge research on cancer health equity, policy, disparities, care and delivery.





As of 2024

New in 2025





"Binaytara has done an amazing job going to where the physicians are to meet with them and work with them... Every time that I give a talk for post-ASH or post-ASCO or post-EHA for any of the Binaytara talks, they do really have an emphasis on what are the real-world takeaways and what does an oncologist practicing right now need to know that has changed in the last year."

**Dr. Rahul Banerjee, MD, FACP**Fred Hutchinson Cancer Center
and University of Washington

## **OUR IMPACT**

# GLOBAL ONCOLOGY PROGRAMS

In Nepal, cancer remains a leading cause of mortality, with women disproportionately affected due to limited access to early screening and treatment. Binaytara operates a 25-bed hospital in Janakpur that provides life-saving services, including cancer screening, diagnostics, and treatment for underserved people. As the only cancer-focused hospital in Madhesh Province, this facility plays a critical role in reducing healthcare disparities and improving survival rates for cancer patients.



#### **2024 Milestones**

- Operated the Center for Women's Cancer Access & Advocacy, which oversees our cancer care services for women battling cervical, gynecological, breast, and other women's cancers, and advocates with government and local stakeholders to improve access to women's cancer care across Nepal.
- Hosted the Summit on Cancer Health Disparities in April 2024, including policy debates on improving access to healthcare.
- Hosted a major policy debate in Nepal in March 2024 and held our 6th annual International Cancer Congress in Janakpur, advocating for healthcare policy improvements to reduce cancer health disparities in Nepal.
- Implemented a structured monthly nurse training program, equipping local nurses at our hospital in Nepal with advanced oncology care skills through virtual sessions led by experts.
- Conducted weekly multidisciplinary tumor board meetings, allowing expert oncology physicians in the US to collaborate with our hospital staff in Nepal on complex cancer cases and develop comprehensive treatment plans for our patients.

# PROGRAM IMPACT IN 2024



202

patients served at our hospital, including surgery, diagnostics, chemotherapy, and blood transfusions



47.5%

of patients served were women, addressing a critical disparity in access to cancer care



26.7%

of patients received subsidized or free treatment, ensuring household finances do not prevent care

# FINANCIAL SUMMARY

Revenue \$7,049,179

Conferences: \$6,524,315
Grants: \$266,900
Individuals: \$152,387
In-Kind and Other: \$85,578

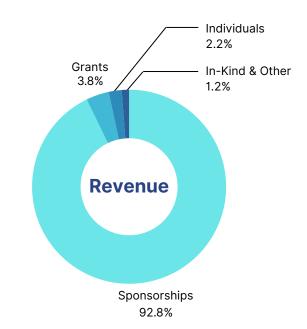
**Expenses** \$4,446,805

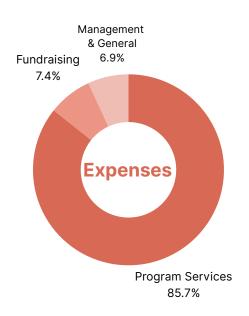
Program Services: \$3,809,887 Fundraising: \$328,648 Management & General: \$308,270

#### **Expense Growth\***



Binaytara has seen rapid, accelerating growth over the past five years, enabling us to expand our programs and continually make a greater impact. Reporting Period - Fiscal Year Ending 2024 (November 1, 2023 to October 31, 2024)





The majority of our expenses go towards supporting our program services.





We are committed to financial transparency and efficient allocation of resources to maximize our impact. Thank you for your continued support of our mission. For audited financial statements, visit binaytara.org.

<sup>\*</sup>Figures under \$1 million are rounded to the nearest \$1,000. Figures over \$1 million are rounded to the nearest \$100,000.

# **OUR** LEADERSHIP

#### **BOARD OF DIRECTORS**

#### David Aboulafia, MD

Board Chair (as of May 2025) Virginia Mason Medical Center

#### Mark Pegram, MD

Stanford University School of Medicine

#### Binay Shah, MD, MHA

Board Chair (through April 2024) Binaytara

#### Tara Shah, RN

Treasurer and Secretary
Binaytara

#### Andrea Veatch, MD

Northwest Medical Specialties

#### Siddhartha Yadav, MBBS, MD

(served through August, 2024) Mayo Clinic



#### **LEADERSHIP TEAM**

#### Binay Shah, MD

President and Co-Founder

#### Tara Shah, RN

**Executive Director and Co-Founder** 

#### Gena Post, Ed.D.

Senior Manager of Education Programs

#### **Justine Kam**

Director of Individual Giving

#### **Matt Lambert**

Senior Manager of Marketing and Communications

#### Bipul Luitel, Ph.D.

Fractional Chief Technology Officer

#### **Justin Marquart**

Chief Development Officer

#### **Bhawana Srivastava**

Director of Education Programs and Logistics

#### Vivian Scheidt

**Director of Sponsorships** 

#### **Qing Wood**

Director of Finance & Operations



### WE EXIST TO MINIMIZE **CANCER HEALTH DISPARITIES**

#### **Binaytara**

3380 146th PI SE, Suite 330 Bellevue, WA 98007 USA

#### **Binaytara Cancer Center**

Bhanu Chowk Kapileshwor Road Janakpur, Nepal











BinaytaraUS



binaytara.org

## **WAYS TO GIVE**

#### **DONATE ONLINE:**



#### **MAIL A CHECK:**

Binaytara 3380 146th PI SE Suite 330 Bellevue, WA 98007

#### **OTHER GIVING OPPORTUNITIES:**

For other giving options, such as donor-advised funds, employer matched giving, stock, legacy, or in-kind, please contact Justine Kam: justine.k@binaytara.org